



MORRISON ECO CABINS & GARDEN ROOMS.



AGENDA

- Introduction
- What we do
- Product Page Demonstration
- The Garden Rooms market
- Sight Survey & Measure-up
- Your Options
- Your Quotation
- Any questions?

WHAT WE DO

Based in Kent and covering a wide variety of areas in and around the home counties including the South East, and the M25 Corridor; we pride ourselves on our key values: Delivering only the highest professional standards in craftsmanship; a luxury, high-end, innovative product; a fair and transparent service, and a focus on utmost satisfaction at all times.

Here at **Morrison Eco Cabins & Garden Rooms**, we believe our range is unlike many others. Not only because of the way they're designed and constructed, but because of their outstanding quality, green credentials and craftsmanship.

We're passionate and committed to ensuring that every step of the process is straightforward, fun, exciting and worry-free. From the very first point you commission your dream build, and following your home survey, your **Morrison Eco Cabin & Garden Room** will be manufactured and assembled to order from our supplier's factory based in beautiful yachting capital, Burnham-on-Crouch.

What's more, we continually review and research our garden rooms product range to ensure we only ever offer product solutions that we're completely proud of. Our 20+ years' combined experience in the Home Improvement Industry means that you're in safe pair of hands –

So the question really is – Why wouldn't you choose Morrison Eco Cabins & Garden Rooms?



MARKET DEMONSTRATION

	Lusso Garden Rooms	Crown Pavilions	Green Retreats	Luxury Garden Offices	Hawksbeck	Smart Garden Offices	Garden Space
Model	The Lusso Room	Crown Sandringham	Edge	Westminster	Modern 25	Affinity Range	Elegans Studio
Finance	Yes	Yes 5.9%	Yes 7.9%	No	No	Yes 7.9%	No
Construction	Steel	Timber	Timber	Timber	SIPS	Timber	SIPS
Groundworks	✓	✗	✓	✓	✓	✗	✓
Doors	Bi-fold	Bi-fold	Bi-fold	Bi-fold	Bi-fold	French doors	French doors
Cladding type	Cedar	Thermowood	Cedar	Cedar	Cedar	Thermowood	Cedar
External Roof	EPDM	EPDM	EPDM	EPDM	EPDM	EPDM	EPDM
Internal finish	Plastered	Plastered & white paint	Plastered	Plastered & white paint	Plastered	White MDF Board	Plastered & white paint
Flooring	Engineered wooden floor	Engineered wooden floor	Engineered wooden floor	Engineered wooden floor	Engineered wooden floor	Laminate wooden floor	Engineered wooden floor
Sockets & lights	✓	✓	✓	✓	✓	✓	✓
Elec supply	✓	✗	✓	✓	✓	✗	✗
Construction Warranty	Lifetime guarantee	10-year	10-year	10-year	10-year	10-year	10-year

*Comparisons correct as of February 2021



With house prices increasing and many of us making or being asked to make the change to work more often from home, or setting up our own businesses there – many of us are looking for more space, whether that's by adding to or making better use of the space we already have.

Whether you want a snug space to switch off and kick-back, or in desperate need of a little SoHo away from distractions – **Morrison Eco Cabins & Garden Rooms** can help you achieve your vision. Our extensive range of luxury and bespoke contemporary garden rooms can suit every taste and budget.

Each of our luxury garden rooms is designed and built around you and the space you have available. Whether you're looking for a contemporary garden studio, craft or sewing room, garden gym, man cave or simply just somewhere to enjoy some much-needed down time, then **Morrison Eco Cabins & Garden Rooms** can make your vision a reality and create the contemporary garden room of your dreams.

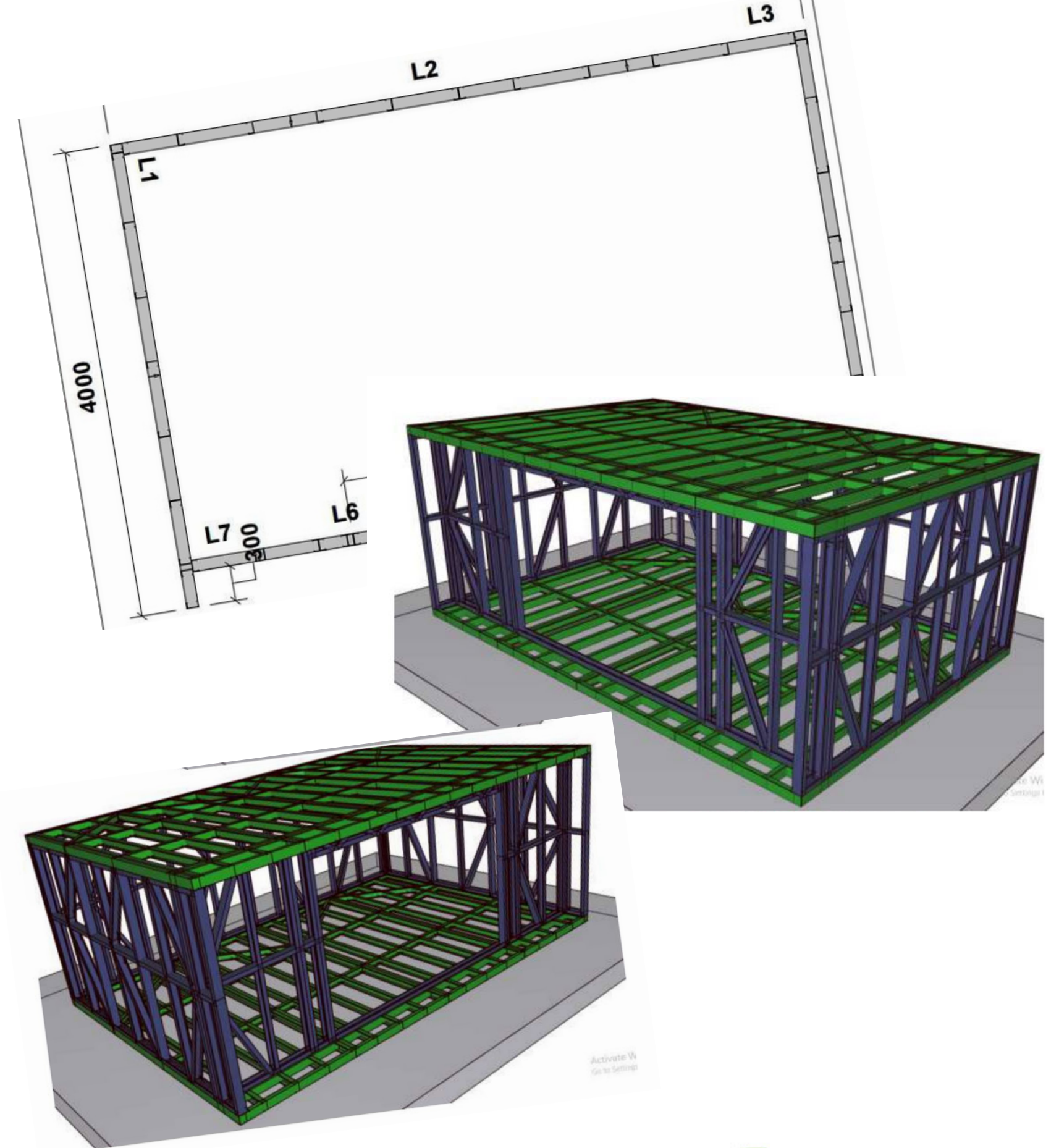
Our solutions:

The Morrison Eco Cabins & Garden Rooms –

Available in a size to suit your home our consultant will demonstrate the finished product

Off-Pod

Available for anyone who is working from home who would like a small garden home office to give you the space to focus.



One of the only Framecad machines in the UK!

Advanced construction technologies like the FRAMECAD System hold many advantages over traditional construction techniques. The FRAMECAD design and build methodology is about the efficient construction of quality buildings.

The FRAMECAD methodology lends itself to many design styles and can be complemented with a wide range of building materials to construct outstanding buildings that are versatile and leading the way in building technology.

Modular construction refers to taking factory-produced pre-engineered building units and delivering them to site. They're then assembled as large elements of a building, the light weight nature of FRAMECAD Cold Formed Steel makes modular units to be transported and installed on site in a fast and cost-saving manner.

Steel framed homes will not crack, warp, twist, rot, split or settle. There is a reason why the first use of steel in building frameworks was for skyscrapers in 1883, and to do this day that has not changed! Currently, steel comprises around 75% of all major appliances, and for good reason too! One of the biggest benefits to using steel is the low carbon footprint it produces.

The recycling of steel in the UK saves enough energy to power around 18 million houses for an entire year, and surprisingly, is recycled more than any other product, including paper, plastic and glass. One of the main reasons that steel is so widely recycled is because it can be repeatedly recycled without any loss of strength.



THE BENEFITS OF STEEL CONSTRUCTION:

Steel VS Timber

- Steel is one of the strongest materials used in the industry and is much stronger than timber
- Steel will not burn in a fire like a timber framed building will
- Steel does not rot or allow moisture to sink in, so you won't have any unexpected guests!
- Our system allows us to install better insulation, meaning we can fully soundproof your rooms.
- Light gauge construction steel
- Highest weight resistance ratio
- Accuracy to within 0.5mm
- A more sustainable method for garden buildings
- Nothing to rot or encumber any infestation of woodworm
- All frames are made from galvanised steel
- Significant time saving on-site with steel being delivered to size



Green credentials

- Steel & glass are the most recyclable products in the world
- The **Morrison Eco Cabins & Garden Rooms'** footings are made from recycled materials and we use these on all projects- instead of concrete which holds the least Recyclable properties.
- Our EPDM roof materials are endorsed by Green Peace
- All of our rooms are made from 60% recycled steel
- All of our steel materials are fully recyclable



INSPIRATION

When it comes to deciding what your new **Morrison Eco Cabin & Garden Room** could be used for, the world really is your oyster. You may, of course, already have something in mind, or you may be open to ideas. Check out some many popular uses below, as well as our Inspiration Gallery of completed **Morrison Eco Cabin & Garden Room** projects:

Popular Uses include:

Commercial

- Hair / beauty salon
- Yoga / Massage studio
- Photography studio
- Home office

Home space

- Crafts room
- Art room
- Annex
- Relaxation room
- Reading room
- Garden room
- Play room

Wellness

- Crafts room
- Art room
- Annex
- Relaxation room
- Reading room
- Garden room
- Play room

Education

- Classroom



THE MORRISON ECO DIFFERENCE

When it comes to luxury, here at **Morrison Eco Cabins & Garden Rooms**, we understand that enjoying the very best isn't just about loving the final product that's delivered to you. It's about ensuring that every stage of the journey, from concept to completion and beyond, is nothing short of exemplary. We believe this so much, that we created The **Morrison Eco Difference** – a promise of quality, a manifesto for outstanding craftsmanship, and guarantee of our commitment to service.

Quick, responsive and fair service – offering free, no-obligation quotations to all our clients within 24 hrs of receiving an enquiry.

100% British craftsmanship – manufactured in Essex, your room is British throughout.

Commitment to ongoing Client support – Fast and efficient assistance whenever you need it.

High standards of service, professionalism & craftsmanship – with our installations carried out to regulatory, industry and manufacturer standards.

Steel frame construction – delivering a far more superior frame which never rots, weathers or deteriorate over the years.

Use all year around – with all our rooms coming with triple layer insulation, making them ideal for all-year-round use.

Fire safe – due the steel construction, all our rooms comply with fire proofing regulations.

A superior finish – with steel construction, all our rooms come completely plastered and finished as standard.

A potential home-value boost – with **Morrison Eco Cabins & Garden Rooms** often favoured as extensions, they can often have the potential to add value to your home due to the excellent standard of craftsmanship.

A Price match guarantee – we'll not only match but beat any like-for-like quotation from another supplier.

We cater to all sizes – Unlike timber constructions, steel constructed Garden Rooms are not limited by any size requirements under housing regulations.





OUR PRICE MATCH GUARANTEE

As a company that prides itself on quality of product and outstanding service, it stands to reason that we only want to offer our clients the very best value for money and peace of mind.

For that reason, our Price Match Guarantee means that, if within 7 days of receiving our quotation, you find a cheaper like-for-like quotation, we'll not only match it, we'll beat it! (please refer to our website for full T&C's and instructions on how to claim)



OUR PROCESS

Everything about the way we design and build every one of our Morrison Eco Cabins & Garden Rooms, has been designed around our customers' exacting wishes and requirements. So as you'd expect, we want the process of working with us to be straightforward and hassle-free, too. Thankfully, we've broken down the whole process from start to finish, into 5 simple steps.

Step 1 – Contact our friendly client services team to arrange your hassle free, no obligation home visit and quotation.

Our knowledgeable representative will discuss your requirements and answer any queries you have. They will help you to design and picture your Garden room and arrange your personalised quotation along with explaining our terms and conditions.

Step 2 – Upon acceptance of your quotation, our representative will complete your order and arrange an installation date, at this stage we will request an initial deposit. Your order will be passed to our client services administration team who process your order. You will receive written confirmation of the order within 3-5 days.

Step 3 – You will be contacted by a member of our Client services team prior to the installation to confirm the arrangements and timescale for installation they will also check, if you have any queries prior to installation. The installation team arrive to begin construction of your garden room, prior to beginning they will run through the design and process with you to ensure it is expected.

Step 4 – Following completion of installation, we'll provide a thorough demonstration and explain any maintenance guidelines. You'll then be offered the chance to inspect the work completed to provide your final sign off.

Step 5 – Sit back and enjoy your new luxury garden room. You will receive a copy of your paid invoice and full "handover pack" within 7-10 days following completion of the installation. Our client services team are on hand for any queries thereafter.



OUR PAYMENT SCHEDULES

We like to think we can provide everyone with their dream garden room and so we will work with you to find the best suitable payment options.

Typically, our clients fund their garden room by using savings, credit cards or by arranging finance / re-mortgage agreement.

Usually, we operate a staged payment schedule which is spread across the build process.

This works as follows:

Deposit payment – An initial payment paid upon acceptance of the order

Stage 1 payment – This payment will be requested upon completion of the groundworks

Stage 2 payment – This payment will be requested upon arrival of the materials and installation teams prior to beginning construction
Final balance – The remaining balance to be paid upon completion and sign off from you that you are delighted with the work completed.



WHY MORRISON ECO CABINS & GARDEN ROOMS?

Choose Morrison Eco Cabins & Garden Rooms and we can guarantee:

All the luxury garden rooms in the Morrison Eco Cabin & Garden Room range are constructed using steel frames – giving your room a far superior build in comparison to many others, which typically use timber frames.

Only the finest level of craftsmanship – with all installations undertaken by our own team, and carried out in strict accordance with the recommended product manufacturer guidelines, as well as industry statutory guidelines and regulations.

A lifetime guarantee – We're so confident in our steel construction properties, we offer a lifetime guarantee on the construction of our garden rooms!

That our installation teams have a wealth of experience within the industry – taking pride in the details others often overlook, to ensure we deliver a finished product that's nothing less than perfection.

Design experts that are local to you – with an in-depth knowledge of the local area and the very best options to suit your space and your style.

To work closely with you to meet even your most exacting Garden Room needs – and delivering the final result you dreamt of and the added standout your home deserves.

Green credentials – Made from highly environmentally friendly materials including, recycled steel and a EPDM roof which is backed by Green Peace.

A British made product - From the very first point you commission your dream build, and following your home survey, your **Morrison Eco Cabin & Garden Room** will be manufactured and assembled to order in East Anglia

Giving your home the Morrison Eco touch – adding that finishing luxurious touch to compliment your home







Morrison
Sustainable Energy





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ANY QUESTIONS?

THANK YOU FOR YOUR TIME AND FOR LISTENING;
TO OUR PRESENTATION. PLEASE TAKE THIS TIME;
TO ASK, ANY QUESTIONS YOU MAY HAVE.



HOW TO GET IN TOUCH

Save a massive amount on your energy bills by installing any of our renewable energy products.

For an Energy Check at no cost to you, call us on:

01795 505 537 or E-mail: sales@morrisonssustainableenergy.com

